



MDI
ACCESS

Data Center Solutions

Equipment Procurement

Purchase your equipment from a vendor neutral supplier with substantial experience in design, installation and maintenance

- **Work with Industry Professionals** with real world experience in design, installation and maintenance
- **A Vendor Neutral Supplier** who offers stakeholders a comparative assessment of a broad array of proposed provider solutions & capabilities
- **Providing a Comprehensive Understanding** of your mission critical equipment requires an understanding of how other assets in the facility will be integrated into the total solution
- **A Variety of Solutions Offerings** MDI is a single source for a wide variety of equipment solutions

Procuring what you need to meet your objectives, not someone else's

Equipment selection is a critical component to the success of the deployment, application and dependability of your new project, retrofit of existing equipment or facility expansion. Each company has a unique set of prioritizations for equipment selection criteria. Cost, efficiency, reliability, deployment schedule, scalability, flexibility and/or ease of use.

Manufacturers and providers of mission critical equipment all have their own agendas when it comes to providing equipment. Every piece of equipment will have its own set of pro's and con's, risks and benefits. What MDI Access provides is the independent vetting that leads to the best business and technical solution for your organization. We are not bound to a single manufacturer, but have strong working relationships with all the key manufacturers and suppliers which ensures we're up to date on what the industry has to offer and can leverage our knowledge and relationships to provide you the best equipment solution to fit your budget and other project requirements.

MDI is committed to our own continuing education to assist us in recognizing and understanding new technologies that offer reliable and innovative solutions to the ever-changing information technology world. We pride ourselves in understanding how any single piece of equipment works both stand-alone and as part of an integrated solution.

The MDI Perspective – What We Deliver

Step-by-Step – MDI will assist you in evaluating and procuring any of the following:

- UPS Systems
- Battery Systems for UPS/ Switchgear, Telecom
- Battery Monitoring Systems
- DC Power Plants
- Inverters
- PDU's
- Static Switches
- Generators
- Busway Systems
- Surge Suppression
- IR Ports



Emergency Generators



Electrical Infrastructure



DC Rectifiers



Busway Systems

Sample Vendors



In Summary

MDI Access is delivering on its promise to change the mission critical data center industry. We deliver forward-thinking advice and operation-enhancing solutions. MDI Access acts as your single point of contact for managing the cost, effectiveness and risk related to your information systems. No one else brings the holistic level of experience that MDI Access does.

Your business Deserves the Best Equipment. Call MDI to Get Started.

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MDI Access, Inc. is a leading Data Center Design Build GC and advisor to many of the world's top tier organizations. Founded in 1992, MDI Access has provided clients with innovative, cost-effective infrastructure management and data center solutions, designing, building and retrofitting more than 1,000,000 square feet of central office and data center space in 25 states across the U.S., Canada and Asia. MDI Access has been recognized three times by INC Magazine as one of the fastest growing, privately held firms in the U.S.